

ACCESS & SECURITY UPDATE

- Peterborough
- Rugby ● Kettering
- Milton Keynes

ISSUE SIX

A very warm welcome to all our readers, old and new, to this our latest edition of Access & Security.

Stanair continues to grow both in engineering teams and support staff, enabling us to continue giving the level of service that you require and also enhancing it either where we think necessary or where you, our customers, request it.

If you are not receiving the level of service that you would like then please do drop us a line or give us a ring and someone will be pleased to come and discuss it with you.

Spring is with us and now is perhaps a good time to remind you all that there is generally a notable increase in opportunist burglaries at this time of year as people start leaving windows and doors ajar to let in some fresh air and, invariably, to let some of the heat out.

Two tips there, one is turn the central heating down, save yourself some money and avoid the climate change levy tax. Secondly, do not leave your office with the doors or windows open. It doesn't take long for someone to walk in and relieve you of some of your own property.



Removable Window Bars



Collapsible Window Grilles

On that note, why don't you ask Stanair or Shire to give you some free advice on how best to increase your security, at minimum cost and, for those of you who already have access and security equipment in place, why not have it serviced and/or repaired during the quieter summer months.

All that now remains is for me to wish you all a pleasant summer and well deserved break and to thank you for your help and support in the past.

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The Stanair Group

STANAIR
INDUSTRIAL DOOR SERVICES LTD
"Quality on Call"

SHIRE SECURITY LTD
"Keeping People & Property Safe"

QUALITY ON CALL

Legislation Requiring Proper Maintenance Of Industrial And Commercial Doors

- **Regulation 5 of the Workplace (Health, Safety & Welfare) Regulations 1992**
- **Regulation 6 of the Provision & Use of Workplace Equipment Regulations 1998**
- **Regulation 6 of the Fire Precautions (Workplace) Regulations 1997**

All these regulations are binding on the employer who has a duty to safeguard the health and safety of employees and others. Specifically, the requirements are as follows:

1) “ ... the equipment devices and systems to which this regulation applies shall be subject to a suitable system of maintenance.” (Workplace Regulations).

This implies regular maintenance carried out at suitable intervals, potentially dangerous defects to be remedied and that suitable records are kept; the regulation applies to all types of door.

2a) “ ... Every employer should ensure that work equipment is maintained in an efficient state, in efficient working order and in good repair.”

2b) “ ... Every employer should ensure that where any machinery has a maintenance log, the log is kept up to date” (Work Equipment Regulations).

These regulations apply to power operated doors and in addition to the points already mentioned, the code of practice lays stress on the need for personnel carrying out maintenance work to be adequately trained.

3) “ ... Where necessary, in order to safeguard the safety of employees in case of fire, the workplace and any equipment and devices provided shall be subject to a suitable system of maintenance and be maintained in an efficient state, in efficient working order and in good repair.”
(Fire Precautions Regulations).

This applies to doors provided as fire exits and to doors providing fire compartmentation.

Call NOW on 01536 482187 and sign up for your maintenance agreement. Be safe, not sorry.

Stanair Rugby is Stepping Up

Stanair Industrial Door Services Ltd has taken another bold step in its ambitious expansion programme in opening its new depot on the Webb Ellis Business Park in Rugby. The company, which also has service centres in Kettering, Milton Keynes and Peterborough, have moved from its location at the Sir Frank Whittle Centre, and launched its new premises in style - with a day of celebration on Thursday, March 25. "We invited our customers - and our potential customers - to join us at their convenience throughout the day to toast our new Rugby depot," said Administrations Manager Simon Barnicoat. "Everybody was welcome to pop in for a chat, to discuss any security issues, and see some of Stanair's product range in the reception." The move was prompted by Stanair's continued growth in the town. Explained Mr Barnicoat: "We've been very happy where we were, but quite simply we've outgrown our old premises, and we needed somewhere bigger."



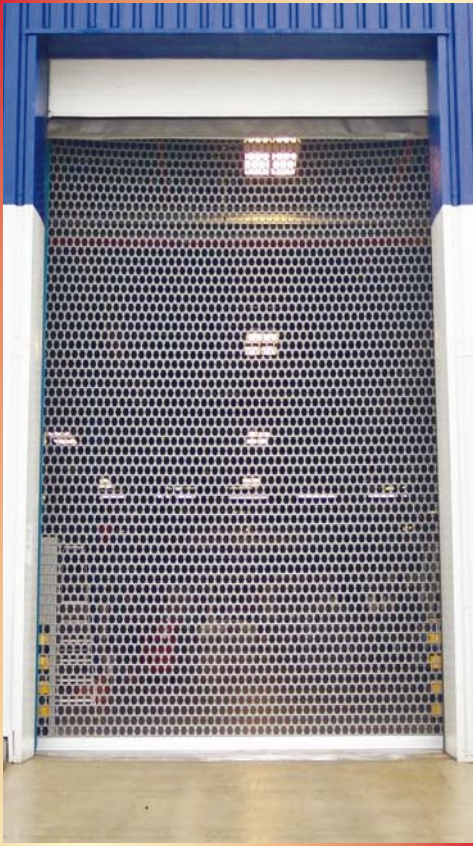
QUALITY ON CALL

Industrial Security Solutions For Hot and Bothered Employees

When the sun's shining and it's hot outside, what better way to help keep your staff happy and motivated than to open your warehouse doors and cool your premises down.

Stanair can offer an ideal solution to those hot summer days without putting your security at risk. Security grilles can be fitted next to any door application so when the warehouse is in use, the main door can be open whilst the security grille remains down.

Stanair's security grilles offer maximum protection giving maximum ventilation to those hot and stuffy working areas. We provide both manual and electrically operated grilles for ease of operation, and they are constructed from a range of materials.



Security Grille for maximum security and ventilation on those hot summer days



Security Grille gives added security to Sectional Overhead Door

For further information or a free no obligation quote, please ring your nearest depot on:

- Kettering 01536 482187
- Rugby 01788 568888
- Peterborough 01733 567737
- Milton Keynes 01908 222070

Or why not visit us online at www.stanair.co.uk

The Stanair Guarantee: "We will guarantee to get you either secure or operational on our first engineering visit or you don't pay a penny!"

QUALITY ON CALL

Stanair collects 3 awards



Ben Walsh (right) receiving his award from
celebrity Jennie Bond

Northants Business Excellence Awards 2003 awarded Stanair Industrial Door Services Ltd 3 Highly Commended Awards for Young Achiever – Ben Walsh, Business Person – Michael Markham, and Customer Service.

The short list was compiled from hundreds of county applicants down to a final five for each category. Judges had previously visited our premises and interviewed staff as part of meeting certain criteria for the awards.

The awards ceremony was held on 26th November 2003 at The Moat House Hotel, Northampton where the final winners and the commendations were announced. Over 400 business people attended.

Nene Valley Railway

Peterborough based Stanair Industrial Door Services Ltd have been the latest to make a donation to the Nene Valley Railway (NVR).

Stanair have given a £500 boost to the appeal made by the NVR as it chases its ambition to purchase and restore the old Victorian railway station at Wansford. The cost of buying this building is in the region of £160,000. If the railway can raise the money to purchase it, the National Lottery has indicated support for an application for the restoration and refurbishment of the building.

The overall aim of the project is to help preserve and develop the old railway station building as a visitor and community centre which will enable us to tell the story of our steam heritage and allow more visitors to have access to our local heritage.

If anyone would like to make a donation to this cause and help NRV achieve their goal, please contact June Pearton on 01780 784444.



The team at Nene Valley Railway

QUALITY ON CALL

Prince's Trust

Michael Markham is the Chairman of the Board of Directors for the Northamptonshire Prince's Trust and, of course, the Trust operates throughout the country and I would like to take this opportunity to inform our readers of what the Prince's Trust does in the community.

In business terms, I see it as taking potential liabilities and turning them into assets, simply stated but not quite so simply achieved.

Essentially, we help young people overcome barriers so that they can get their lives working. Some people just need a break, they don't need handouts, they just need a break to put them in the right direction.

We help young people to develop confidence, skills and job opportunities. We help them to improve their motivation and their attendance at school. We help them start their own businesses and we help them to overcome barriers and to get their lives working.

The Prince's Trust's target market is young people aged 14 – 30 who are generally educational under-achievers with low basic skills and no qualifications, offenders and ex-offenders, the unemployed and those in or leaving care.

The Prince's Trust runs several different programmes:-

Team:

A 12 week personal development programme for unemployed aged 16 – 25.

Business:

Loans and support to help age 18 –30 start their own business.

XL Clubs:

A five term team based programme for disengaged students in years 10 and 11 at their schools.

Development Awards:

Cash awards of £50 - £500 to help ages 14 – 25 access work, education or training.

Leaving Care Initiative:

A personal volunteer mentor to support and advise young people leaving care.

Sound Live:

A six day residential course that uses music to move age 18 – 25 years forward.



Essentially, we also need local business help under 3 main headings:-

1. **Time:**
These are business mentors, award assessors and your skills and knowledge.
2. **Support:**
Buying tickets for events or providing goods or services in kind.
3. **Money:**
Donations, sponsorship and corporate partners.

If any of our readers think they may like to be involved with the Prince's Trust, no matter what county you are in, you can either phone your local Prince's Trust office, the number to be found in Yellow Pages or, you can phone Michael Markham at Stanair Head Office in Kettering.

Thank you for taking the time to read this article and, if nothing else, I hope that you have learned a little more about what exactly the Prince's Trust does in the community.

QUALITY ON CALL



CASE STUDY FOR SHIRE SECURITY LTD
A SISTER COMPANY OF STANAIR
Solve It - Intruder Alarm, Access Control System



Intruder Alarm

Steve Lambert, Funding & Marketing Director for Solve It, comments that, "When we first moved into our premises, there was an existing alarm system already installed but the existing alarm company told us it'd be 2 weeks before our system would be fully operational. This level of service was not acceptable so I rang Shire Security Ltd and they attended our premises within 48 hours. They definitely gave us the prompt service that we needed." The Solve It premises has both one of our Alarm systems and

one of our Access Control Systems.



Door Entry System

Solve It is a newly formed charity and Shire gives the peace of mind required if a security issue arises. Steve stated, "There was a break-in at our premises but the intruder alarm startled the thieves when it went off and so they didn't actually manage to steal anything. If it hadn't have been for Shire Security's alarm, I'm sure we would have had our computers etc. stolen."



Door Entry System

Being one of the 3 businesses in the building, Solve It also decided to invest in a Door Entry System as they were concerned about staff safety and they wanted to be able to control who entered the building. Steve comments, "We're thrilled with our entry system and we all feel a lot safer. We can now get on with

our busy schedules without worrying about unauthorised visitors entering our building."



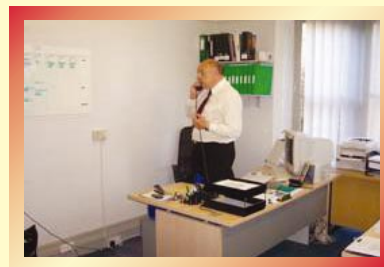
Barbara Skinner at the Solve It Offices
 Chief Executive and Founder

For further information about Shire's Product Range, Services, Takeovers, and Service Agreements, or to receive a free no obligation quote, please ring NOW on:

Kettering - 01536 410483

Alternatively, visit our website at

www.shiresecurity.co.uk



Steve Lambert at the Solve It Offices

QUALITY ON CALL



CASE STUDY FOR SHIRE SECURITY LTD

A SISTER COMPANY OF STANAID

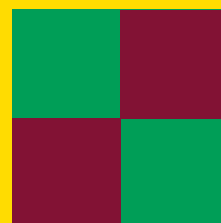
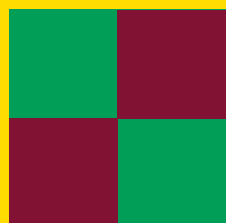
Solve It's History written by Barbara Skinner M.B.E.,

SOLVE IT

Prevention Through Education

VOLATILE SUBSTANCE ABUSE

Over 5 young people die from solvent and volatile substance abuse a month in the UK, more than heroin, cocaine and ecstasy put together. In 27% of these deaths there was no sign of previous use.



SOLVE IT was established in 1989 following the death of my son in 1988, due to Volatile Substance Abuse (V.S.A.) and since then, it has continually provided V.S.A. education, training and awareness for parents, professionals, the community and most importantly young people.

As a responsible parent, (and qualified nurse) I believed I had informed my children about the dangers of smoking, alcohol and illegal drugs, yet I regret to say that prior to my son's death my knowledge of V.S.A. was non-existent.

A few months on from my son's death I began to think about the general lack of awareness of this subject and so, in 1989, I began taking positive steps to learn and then inform young people, parents and professionals in regard to the wider issues connected to V.S.A.

SOLVE IT was born and prevention through education was its objective. By promoting a greater awareness to the types of products that may be abused and emphasising the dangers of such abuse, free of charge, to young people, in and out of the school environment, parents and professionals, I hoped to make a difference.

Over the years **SOLVE IT** has progressively developed its services, increasing its contacts every year and today 14 years on from my son's death, it continues to provide a free service to young people, parents, carers and those affected by such abuse, promoting a general awareness to the dangers of these substances and working towards the prevention of related deaths, illness, accidents and social problems. In addition, it now delivers V.S.A. information, signposting, training and support for professionals, a support, signposting and referral service for those affected by such abuse both locally and nationally, and has regularly taken part in local and national media V.S.A. awareness campaigns. Requests for educational and training input continue to increase and yearly contacts are growing rapidly. To date I have spoken to over 70,000 young people, parents, carers, professionals and organisations.

There remains no other similar service either locally or nationally, that encompasses all of the services currently provided by **SOLVE IT** in relation to V.S.A.

In the Queens Birthday Honours 2000 I was extremely proud to be awarded an M.B.E. for the work that I have achieved to date, in connection with V.S.A. and in 2002 **SOLVE IT** became a registered charity.

Solve It Address: 1B Headlands, Kettering, Northants. NN15 7ER.

Tel: 01536 510010 24-Hour Helpline: 01536 420604 (answer machine sometimes in operation)

Fax: 01536 522943 Mobile: 07866 904560

Email: enquiry@solveitonline.co.uk Web: www.solveitonline.co.uk

QUALITY ON CALL

Help us to provide a better service for you!
Please answer the following 2 questions and fax back this page

1) You are aware of all of the products and services offered by Stanair?

Strongly Agree No Opinion Strongly Disagree

2) If you have used the Stanair emergency call out service, how would you rate it?

Fantastic Excellent Good Quite Poor Poor

3) How would you rate the service you received from our engineers?

Excellent Very Good Average Below Average Poor Very Poor

4) How do you rate the engineer's regard for your site rules and regulations?

Fantastic Excellent Good Quite Poor Poor

Please let us know if any of your details have changed, so we can ensure that our information reaches the correct person. We would also be interested in discovering what our customers like to do in their spare time as we hope to be arranging some corporate days in the near future and we would love to be given the opportunity of wishing our valued customers a Happy Birthday if you would like to disclose your birth date. (All information disclosed to The Stanair Group will be treated with the utmost confidentiality as is required by The Data Protection Act).

First Name: _____ Surname: _____ Position: _____

Company: _____ Address: _____

Postcode: _____ Phone: _____ Fax: _____

Date Of Birth: _____ Hobbies: _____

E-mail: _____

We would be interested to hear our valued customers opinions in trading online and receiving quotes via email, please fill in your details above and put a cross in the box to follow if this would be of any interest to you.

To be removed from our mailing list, please fill in your details above and put a cross in the box to follow:

Shire Security Ltd Head Office:

**2 Henson Way
Telford Way Ind. Est.
Kettering
Northants
NN16 8PX**

**Tel: (01536) 410483
Fax: (01536) 412631
e-mail: info@shiresecurity.co.uk
Web: www.shiresecurity.co.uk**

Stanair Head Office:

**2 Henson Way
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Kettering
Northants
NN16 8PX**

**Tel: (01536) 482187
Fax: (01536) 411799
e-mail: info@stanair.co.uk
Web: www.stanair.co.uk**

Our other Stanair Service Centres are at:

Peterborough: Tel: (01733) 567737

Milton Keynes: Tel: (01908) 222070

Kettering: Tel: (01536) 482187

Bedford: Tel: (01234) 711152

Rugby: Tel: (01788) 568888

